

# Menu of Services

## Services paid for by the State of Iowa:

- ✓ Intake Process
  - AngelSoft Registration
  - Preliminary Review
  - Initial Review and Evaluation Meeting
    - Market Opportunities
    - Competition
    - Assessment of Management Team
    - Business Model
  - Feedback
    - Includes Call-to-Action steps
  - Resource Referrals
    - Expertise (market, technology, professional, legal, accounting, etc.)
    - Management, consultants, advisors, board members
    - Fund raising

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Additional services may (or may not) be required. Referrals to appropriate vendors are available, or fee based services are available through VentureNet Iowa related companies. *No fee based services will be commenced unless agreed to in advance.*

## \*Services provided by VentureNet Iowa upon request on a Fee-for-Service basis:

- ✓ Marketing Research
  - Market Segment
  - Focus groups
  - Competitive Analysis
- ✓ Contract Negotiation
- ✓ Business Model Determination
- ✓ Management / Board / Advisor Recruiting
- ✓ Pro forma financial projections
- ✓ Business Plan Outline
- ✓ Business Plan
- ✓ Pro forma capitalization chart
- ✓ Valuation calculation/analysis
- ✓ Term Sheet
  - Development / Consulting
- ✓ Confidentiality Agreement
- ✓ Assembling Due Diligence Book

\*Fees are negotiable upon request.